

1 MANATT, PHELPS & PHILLIPS, LLP  
2 ROBERT D. BECKER (Bar No. CA 160648)  
3 E-mail: rbecker@manatt.com  
4 RONALD S. KATZ (Bar No. CA 085713)  
5 E-mail: rkatz@manatt.com  
6 SHAWN G. HANSEN (Bar No. CA 197033)  
7 E-mail: shansen@manatt.com  
8 1001 Page Mill Road, Building 2  
9 Palo Alto, CA 94304-1006  
10 Telephone: (650) 812-1300  
11 Facsimile: (650) 213-0260

7 *Attorneys for*  
KELORA SYSTEMS, LLC

**IN THE UNITED STATES DISTRICT COURT  
FOR THE NORTHERN DISTRICT OF CALIFORNIA  
OAKLAND DIVISION**

13	eBay Inc. and Microsoft Corporation,	)	No. 4:10-cv-4947-CW (filed Nov. 2, 2010)
14	<i>Plaintiffs and Counterclaim-Defendants,</i>	)	<b>DECLARATION OF THOMAS A. GAFFORD IN SUPPORT OF KELORA'S OPPOSITION TO DEFENDANTS' CLAIM CONSTRUCTION BRIEF AND MOTION FOR SUMMARY JUDGMENT OF INVALIDITY AND NONINFRINGEMENT</b>
15	v.	)	
16	Kelora Systems, LLC,	)	
17	<i>Defendant and Counterclaim-Plaintiff.)</i>	)	
18		)	
19	Cabela's Inc.,	)	No. 4:11-cv-1398-CW (filed Mar. 23, 2011) (related case)
20	<i>Plaintiff and Counterclaim-Defendant,</i>	)	
21	v.	)	
22	Kelora Systems, LLC,	)	
23	<i>Defendant and Counterclaim-Plaintiff.)</i>	)	
24		)	

Kelora Systems, LLC,	)	No. 4:11-cv-1548-CW (filed Nov. 8, 2010)
	)	(related case)
<i>Plaintiff and Counterclaim-Defendant,</i>	)	
	)	
v.	)	
	)	
Target Corporation; OfficeMax	)	
Incorporated; Rockler Companies, Inc.; 1-	)	
800-Flowers.com, Inc.; Amazon.com, Inc.;	)	
Dell, Inc.; Office Depot, Inc.; Newegg Inc.;	)	
Costco Wholesale Corporation; Hewlett-	)	
Packard Company; CircuitCity.com Inc.;	)	
Audible, Inc.; and Zappos.com, Inc.,	)	
	)	
<i>Defendants and Counterclaim- Plaintiffs.</i>	)	
	)	
OfficeMax Incorporated,	)	
	)	
<i>Third-Party Plaintiff,</i>	)	
	)	
v.	)	
	)	
Adobe Systems Incorporated,	)	
	)	
<i>Third-Party Defendant.</i>	)	
	)	
Nebraska Furniture Mart, Inc.,	)	No. 4:11-cv-2284-CW (filed Feb. 3, 2011)
	)	(related case)
<i>Plaintiff and Counterclaim-Defendant,</i>	)	
	)	
v.	)	
	)	
Kelora Systems, LLC,	)	
	)	
<i>Defendant and Counterclaim-Plaintiff.</i>	)	
	)	

## 1. INTRODUCTION

1. My name is Thomas A. Gafford. I am an electrical engineer and the owner of Gafford Technology, a firm that specializes in computer and electronics engineering, consulting, and design. The following is a brief review of my experience and qualifications. I graduated with a Bachelor of Science in Electrical Engineering from the University of Washington, Seattle, in 1972. I also attended the Master of Science in Electrical Engineering program at Stanford University, Palo Alto, California from 1972 to 1973, and I continued to work at Stanford in the Artificial Intelligence Laboratory until 1976. Prior to college, I served in the U.S. Air Force.

1 where I had extensive experience with analog and digital signaling, control, and communications  
 2 systems as a member of the maintenance team for the S.A.G.E. air defense computer system at  
 3 McChord Air Force Base, Tacoma, Washington. I also attended the U.S. Air Force S.A.G.E.1  
 4 Computer Training Course in 1967 at Keesler Technical Training Center in Biloxi, Mississippi.

5       2. I have over 40 years of experience in areas relating to complex systems, including  
 6 digital circuit design, digital control systems, computer software and computer design. My  
 7 experience with computers and digital systems began when I was in the Air Force, with the  
 8 S.A.G.E. system, and continued throughout my employment at Stanford and at a Silicon Valley  
 9 start-up company that I founded. Additional details regarding my qualifications are described in  
 10 my Curriculum Vitae, a true and correct copy of which is attached hereto as Exhibit 1. Attached  
 11 as Exhibit 2 is a list of cases in which I have testified as an expert witness at deposition or trial  
 12 over the last four years.

13 **2. SCOPE OF ASSIGNMENT**

14       3. I have been retained by Kelora Systems, LLC, as an expert in connection with the  
 15 above-captioned matter. For my work as an expert in this case, I am being paid an hourly fee of  
 16 \$550/hour plus out-of pocket expenses. I am being paid regardless of the facts I know or discover  
 17 and/or the conclusions or opinions I reach. I have no personal interest or financial stake in the  
 18 outcome of the present litigation.

19       4. I have been informed and understand that the Defendants in this action have  
 20 asserted that claims 1–4 and 9 of Kelora’s U.S. Patent No. 6,275,821 (“821 patent”) patent are  
 21 invalid and not infringed. In particular, the Defendants asserted such defenses in Defendants’  
 22 Claim Construction Brief and Motion for Summary Judgment of Invalidity and Non-infringement  
 23 (“Motion”), dated September 15, 2011. I have reviewed the Motion and the evidence cited  
 24 therein. I submit this declaration in support of Kelora’s Opposition to the Motion.

25       5. I have considered and relied upon the material cited in this report and in the index  
 26 attached as Exhibit 3.

27       6. I understand that the parties have reached agreed constructions on certain claim  
 28 terms, and that others are disputed. *See Patent L.R. 4-2 Joint Claim Construction and Prehearing*

1 Statement, Motion, Exhibit 1. In my analysis, I have applied the agreed constructions, and, for  
 2 disputed terms, I have used Kelora's constructions and, in the alternative, the Defendants'  
 3 constructions. Where no construction has been ordered by a court or proposed by the parties, I  
 4 have used the ordinary meaning of the terms to one skilled in the art. I have not reached any  
 5 conclusions as to the correctness of any claim constructions regarding the terms in dispute from  
 6 the asserted patents, nor have I attempted to do so. I reserve the right to analyze the claims  
 7 further and to supplement my report once the Court issues an order construing the claim  
 8 language.

### 9 **3. APPLICABLE LEGAL PRINCIPLES**

10       7. I have been informed and understand that the following legal principles apply to  
 11 my analysis of issues relating to patent infringement and validity.

#### 12 **3.1. Claim Construction**

13       8. The construction of patent claims is a matter of law for the Court. *Markman v.*  
 14 *Westview Instruments, Inc.*, 517 U.S. 370, 372 (1996). "It is a 'bedrock principle' of patent law  
 15 that 'the claims of a patent define the invention to which the patentee is entitled the right to  
 16 exclude.'" *Phillips v. AWH Corp.*, 415 F.3d 1303, 1312 (Fed. Cir. 2005). As noted above, I have  
 17 not formed any opinions concerning the proper construction of the patent claims.

#### 18 **3.2. Infringement**

19       9. A two-step analysis is employed in making an infringement determination. *See*  
 20 *Markman v. Westview Instruments, Inc.*, 52 F.3d 967, 976 (Fed. Cir. 1995). First, the court must  
 21 construe the asserted claims to ascertain their meaning and scope. *See id.* Then, the properly  
 22 construed claims are compared with the accused infringing product. *See Markman*, 52 F.3d at  
 23 976.

24       10. "Infringement is assessed by comparing the accused device to the claims; the  
 25 accused device infringes if it incorporates every limitation of a claim, either literally or under the  
 26 doctrine of equivalents." *MicroStrategy Inc. v. Business Objects, S.A.*, 429 F.3d 1344, 1352 (Fed.  
 27 Cir. 2005). "Direct infringement requires a party to perform each and every step or element of a

28

1 claimed method or product.” *BMC Res., Inc. v. Paymentech, L.P.*, 498 F.3d 1373, 1378 (Fed. Cir. 2007).

3       11.     The patent owner has the burden of proving infringement and must meet its burden  
4 by a preponderance of the evidence. *SmithKline Diagnostics, Inc. v. Helena Lab. Corp.*, 859 F.2d  
5 878, 889 (Fed. Cir. 1988).

6       **3.3. Validity**

7       12.    A patent is presumed valid, each claim of a patent is presumed valid independently  
8 of the validity of other claims, and to overcome the presumption that patents are valid, clear and  
9 convincing evidence is required. 35 U.S.C. § 282; *Microsoft Corp. v. i4i Ltd. P'ship*, 131 S. Ct.  
10 2238, 2242 (U.S. 2011); *Dayco Prods., Inc. v. Total Containment, Inc.*, 329 F.3d 1358, 1370-71  
11 (Fed. Cir. 2003); *Oakley, Inc. v. Sunglass Hut Int'l*, 316 F.3d 1331, 1339 (Fed. Cir. 2003).

12       13.    Obviousness is a question of law, which depends on several underlying factual  
13 inquiries. *KSR Int'l Co. v. Teleflex Inc.*, 550 U.S. 398, 406 (2007).

14       Under § 103, the scope and content of the prior art are to be determined;  
15 differences between the prior art and the claims at issue are to be ascertained; and  
16 the level of ordinary skill in the pertinent art resolved. Against this background the  
17 obviousness or nonobviousness of the subject matter is determined. Such  
18 secondary considerations as commercial success, long felt but unsolved needs,  
failure of others, etc., might be utilized to give light to the circumstances  
surrounding the origin of the subject matter sought to be patented.

19       20      *KSR*, 550 U.S. 406, quoting *Graham v. John Deere Co.*, 383 U.S. 1, 17-18 (1966).

21       14.    The Supreme Court explained in *KSR*, “[A] patent composed of several elements is  
22 not proved obvious merely by demonstrating that each of its elements was, independently, known  
23 in the prior art.” *KSR*, 550 U.S. at 418. Likewise, a defendant asserting obviousness in view of a  
24 combination of references has the burden to show “a reason that would have prompted a person  
25 of ordinary skill in the relevant field to combine the elements in the way the claimed new  
invention does.” *Id.*

26       15.    The Supreme Court has emphasized the need to value “common sense” over “rigid  
27 preventative rules” in determining whether a motivation to combine existed. *Id.* at 419-20.

1        “[A]ny need or problem known in the field of endeavor at the time of invention and addressed by  
 2        the patent can provide a reason for combining the elements in the manner claimed.” Id. at 420.  
 3        However, the prior art “must be considered in its entirety, i.e., as a whole, including portions that  
 4        would lead away from the invention in suit[.]” *Panduit Corp. v. Dennison Mfg. Co.*, 810 F.2d  
 5        1561, 1568 (Fed. Cir. 1987).

6              16.        “[W]hen a patent ‘simply arranges old elements with each performing the same  
 7        function it had been known to perform’ and yields no more than one would expect from such an  
 8        arrangement, the combination is obvious.” *KSR*, at 1740, quoting *Sakraida v. Ag Pro, Inc.*, 425  
 9        U.S. 273, 282 (1976). “The opposite conclusion would follow, however, if the prior art indicated  
 10        that the invention would not have worked for its intended purpose or otherwise taught away from  
 11        the invention.” *Depuy Spine, Inc. v. Medtronic Sofamor Danek, Inc.*, 567 F.3d 1314, 1326 (Fed.  
 12        Cir. 2009).

13              **3.4. Prior Art**

14              17.        “[T]he on-sale bar applies when two conditions are satisfied before the critical  
 15        date. First, the product must be the subject of a commercial offer for sale.” *Pfaff v. Wells*  
 16        *Electronics*, 525 U.S. 55, 67 (1998). “Second, the invention must be ready for patenting. That  
 17        condition may be satisfied in at least two ways: by proof of reduction to practice before the  
 18        critical date; or by proof that prior to the critical date the inventor had prepared drawings or other  
 19        descriptions of the invention that were sufficiently specific to enable a person skilled in the art to  
 20        practice the invention.” *Pfaff* at 68.

21              18.        “It is well settled that prior art under 35 U.S.C. § 102 (b) must sufficiently describe  
 22        the claimed invention to have placed the public in possession of it. Such possession is effected if  
 23        one of ordinary skill in the art could have combined the publication’s description of the invention  
 24        with his own knowledge to make the claimed invention. Accordingly, even if the claimed  
 25        invention is disclosed in a printed publication, that disclosure will not suffice as prior art if it was  
 26        not enabling.” *In re Donohue*, 766 F.2d 531, 534 (Fed. Cir. 1985) (internal citations omitted). To  
 27        establish an on-sale bar, it must be shown that the device sold “fully anticipated the claimed  
 28

1 invention or would have rendered the claimed invention obvious by its addition to the prior art.”  
 2 *Allen Engineering Corp. v. Bartell Industries*, 299 F. 3d 1336 (Fed. Cir. 2002).

3 **4. OBVIOUSNESS**

4 **4.1. The Scope And Content Of The Prior Art**

5 **4.1.1. The Teachings Of *Arnett* Are Incomplete And Contradictory And Thus Do**  
 6 **Not Render Any Aspect Of The Reexamined Claims Obvious To One Of**  
 7 **Ordinary Skill In The Art**

8 19. I have reviewed the correspondence from Nick Arnett cited in the Defendants’  
 9 Motion and attached as Exhibit A (“*Arnett*”) to the Declaration of Nick Arnett.

10 20. Based on my review, and as explained more fully below, *Arnett* does not  
 11 sufficiently describe any portion of the claimed invention to have placed the public in possession  
 12 of it. The Defendants argue that *Arnett* shows “resubmission as a preferred solution to the  
 13 iterative searching in a stateless World Wide Web system.” Motion, pp. 23-24. However, this  
 14 argument is off the mark, as the reexamined claims of the ‘821 patent do not make any reference  
 15 to “state” or “statelessness.”

16 21. *Arnett* shows that to one of ordinary skill in the art at the time of the invention of  
 17 the ‘821 Patent, there was no general agreement on whether, where, and how to store and retrieve  
 18 state when using the HTTP protocol. In *Arnett*, the author argued for contradictory approaches,  
 19 and different developers also advocated for different approaches. Further, the discussions of  
 20 these different approaches are at a high level of abstraction, leaving unaddressed both the details  
 21 of implementation and important fundamentals such as when any information would be stored,  
 22 where it would be stored, under what circumstances it would be stored, and under what  
 23 circumstances it would be accessed.

24 22. *Arnett* advocates for many courses of action, speculates on the possible  
 25 effectiveness of each, and is at best ambiguous as to what is taught. In *Arnett*, the author first  
 26 teaches passing back “to the server a set of parameters that describes the previous search results,  
 27 to which new narrowing or widening parameters can be added.” Declaration of Arnett, Exhibit  
 28 A, ¶5. However, the author immediately argues against using this approach, stating, “I can

1 imagine that eventually the results might become quite complex, using up a lot of bandwidth to  
 2 pass,” which suggests that the author does not know whether the approach would succeed or fail.  
 3 Declaration of Arnett, Exhibit A, ¶8. In *Arnett*, Jared Rhine is quoted as advocating the use of a  
 4 stateful protocol in situations where previous search results need to be kept. In disagreement with  
 5 Rhine, the author opines, “I’d much rather predict that performance will improve than to bet that  
 6 we can guess what kind of statefulness should be built into the server.” Declaration of Arnett,  
 7 Exhibit A, ¶6, 8. Accordingly, *Arnett* itself highlights the possibility of two opposing courses of  
 8 action for solving a problem of keeping previous search results. Regardless, as noted above, the  
 9 reexamined claims of the ‘821 patent do not make any reference to “state” or “statelessness” and  
 10 so discussion of these concepts in *Arnett* is of little relevance.

11       23. Nothing in *Arnett*, as further supported by the Deposition of Nick Arnett, taken on  
 12 September 26, 2011, indicates that the author’s comments are relevant to guided parametric  
 13 search. Mr. Arnett’s own endeavors are not directed to servers or to searching but, rather, to a  
 14 method for keeping track of expansions of subheadings in an outline interface in a stateless  
 15 environment (“I’m working on an application . . .”), and not for performing guided parametric  
 16 searching. Declaration of Arnett, Exhibit A, ¶2. Defendants have not shown that a person  
 17 interested in guided parametric search would have looked to the teachings in *Arnett*. Mr. Arnett  
 18 clarifies in his deposition that his statements regarding his project are directed to preserving the  
 19 visual appearance of the client when navigating a hierarchy or tree, and not to guided parametric  
 20 searching. Deposition of Arnett, 31:23-32-11. However, when *Arnett* discusses “passing  
 21 parameters, which are kept by the \*browser\* and re-sent” (emphasis original), it is entirely  
 22 unclear which “parameters” he refers to. *Arnett* mentions two kinds of parameters: parameters for  
 23 whether a previously expanded subheading remains expanded when a user selects a new  
 24 subheading to expand in a hierarchical outline, or “parameters that describe the previous search  
 25 results” or “a description of [a query]. . .” Arnett Declaration, Exhibit A, ¶5, 7. *Arnett* does not  
 26 disclose what these terms mean nor how such parameters are formed, and accordingly is not  
 27 enabling. Further, neither of such parameters are the “selection criteria” as claimed in claims 1  
 28 and 9 of the reexamined ‘821 Patent.

1           24. In addition to not enabling any part of guided parametric searching, *Arnett* does  
 2 not enable one of ordinary skill in the art to implement Mr. Arnett's own endeavor with respect to  
 3 browsing outline interfaces in a stateless environment. For example, there is no indication in  
 4 *Arnett* of where the "parameter" information would be stored, how it is "kept by the \*browser\*,"  
 5 or how the browser would know to retrieve it, and how it is "re-sent." The Defendants have  
 6 provided no evidence that such details are within the knowledge of a person of ordinary skill in  
 7 the art before October 14, 1994. Accordingly, *Arnett* does not describe any portion of the claimed  
 8 invention with sufficient enabling details to have placed the public in possession of it.

9           **4.1.2. The Claimed Inventions Of The Reexamined Claims Of The '821 Patent**  
 10           **Were Not Ready for Patenting When the AMP Navigator Demonstration**  
 11           **Program Was Allegedly Offered For Sale**

12           25. I have been advised that the AMP Navigator demonstration program is not prior  
 13 art under 35 U.S.C. § 102 (b) with respect to the reexamined claims if the inventions claimed in  
 14 the reexamined claims of the '821 Patent were not ready for patenting until after the critical date  
 15 of October 14, 1993. The evidence I have reviewed indicates that the subject matter of the  
 16 reexamined claims was not conceived before the critical date. Exhibit 11 to Motion, Danish  
 17 Deposition of 1/20/09, at p. 375; Exhibit 15 to Motion, Kelora's Responses to eBay's First Set of  
 18 Interrogatories (Response to Interrogatory 1 states "Claims 1, 2, 3, 4 and 9 of the '821 patent  
 19 were conceived of during or before the second quarter of 1994.").

20           26. I have reviewed the source code for the AMP Navigator demonstration program  
 21 cited in the Defendants' Motion and attached as Exhibits Q and R to the Declaration of Theodore  
 22 Chandler. I also have read the Declaration of Kris Kimbrough in which he describes certain  
 23 features of that source code, as well as the exhibit thereto including the source code.

24           27. Before the critical date of October 14, 1993, the inventors had prepared the AMP  
 25 Proposal attached as Exhibit S of Declaration of Chandler, and the AMP Navigator demonstration  
 26 program.

27           28. The reexamined claims of the '821 patent specify "a server connected to a client  
 28 computer through a computer network" (claim 1) and "a server connected to a computer network"

1 (claim 9), and further specify steps that must be “performed with a server,” including without  
 2 limitation step (h), in which the server must perform “accepting a second selection criteria ...  
 3 [comprising] a resubmission.” The inventors learned about web servers some time in the second  
 4 quarter of 1994, after the critical date of October 13, 1993. Deposition of Sherif Danish, Motion,  
 5 Exhibit 11, p. 375. Accordingly, the inventions claimed in the reexamined claims of the ‘821  
 6 Patent could not have been reduced to practice before the critical date. Indeed, although Kelora  
 7 asserts an earlier date of conception, the Defendants argue at footnote 6 on pp. 19-20 of the  
 8 Motion that the inventions of the reexamined claims are not entitled to a priority date before the  
 9 October 14, 1994 filing date.

10       29. The inventors did not know of web servers at the time the AMP Navigator  
 11 demonstration program was developed and, therefore, the AMP Navigator demonstration  
 12 program could not have taught the use of a web server. Deposition of Sherif Danish, Motion,  
 13 Exhibit 11, p. 375.

14       30. Based on my own independent analysis of the source code and Mr. Kimbrough’s  
 15 declaration, I conclude that the AMP Navigator demonstration program does not constitute a  
 16 reduction to practice of the claimed methods of reexamined claim 1 or claim 9, or any description  
 17 sufficiently specific to enable a person of ordinary skill in the art to practice the claimed methods  
 18 of reexamined claim 1 or claim 9.

19       31. To one of ordinary skill in the art, the source code for the AMP Navigator  
 20 demonstration program shows the database accepting one and only one search term at a time,  
 21 corresponding to one and only one alternative or feature, and returning one set of search results  
 22 based on the search. As the source code for the AMP Navigator demonstration program shows,  
 23 the database is not capable of processing more than one search term at a time for searching, and  
 24 therefore no search of more than one term is performed as required in step (h) of claims 1 and 9  
 25 of the ‘821 Patent, which recite accepting at minimum two terms, one of which was submitted  
 26 previously.

27       32. Instead of accepting a resubmission of a previously submitted search term, the  
 28 AMP Navigator demonstration program teaches away from resubmission by keeping the search

1       results from a search on a first search term, then intersecting the results with the search results  
 2       from another search term. As Mr. Kimbrough explains in his declaration, the AMP Navigator  
 3       demonstration program does not perform any client-server interaction and does not have any  
 4       server functionality. Kimbrough Decl., ¶ 14. Further, Mr. Kimbrough explains in his declaration  
 5       that the design of the AMP Navigator demonstration program was not capable of the  
 6       “resubmission” functionality specified in the reexamined claims. Kimbrough Decl., ¶¶ 15-26.

7           33.      For at least these reasons, one of ordinary skill in the art as of October 14, 1994,  
 8       would understand that the source code for the AMP Navigator demonstration program shows that  
 9       it did not include any client-server functionality and did not perform step (h) of reexamined claim  
 10      1, or step (h) of reexamined claim 9. If the Court construes step (g) of both reexamined claims 1  
 11      and 9 (“revising said feature screen” and “revising said data for said feature screen,” respectively)  
 12      to mean that the server sends the first selection criteria to the client, this step is not found in AMP  
 13      Navigator demonstration program. To one of ordinary skill in the art as of October 14, 1994, the  
 14      reexamined claims are not anticipated by or obvious in view of the AMP Navigator  
 15      demonstration program; thus, the AMP Navigator demonstration program is not prior art with  
 16      respect to the reexamined claims. *Allen*, 299 F. 3d 1336.

17           **4.1.3. Content Of The Prior Art; Differences Between The Prior Art And The**  
 18           **Claims**

19           **4.1.3.1. Teachings of AMP Navigator Demonstration Program to One of**  
 20           **Ordinary Skill in the Art**

21           34.      Even if the AMP Navigator demonstration program is considered to be prior art  
 22       under Section 102(b) with respect to the reexamined claims, notwithstanding the fact that the  
 23       reexamined claims were not conceived until after the critical date, the AMP Navigator  
 24       demonstration program did not disclose to one of ordinary skill in the art as of October 14, 1994  
 25       numerous limitations of the reexamined claims. As explained in the preceding section, the source  
 26       code for the AMP Navigator demonstration program shows that it did not perform all of the steps  
 27       of the reexamined claims of the ‘821 Patent. As indicated in Mr. Kimbrough’s declaration, when  
 28       the source code for the AMP Navigator demonstration program is run and used, it is not capable

1 of performing those functions. Screen shots of the user interface taken while the AMP Navigator  
 2 demonstration program is running do not show whether or how search is being performed. In  
 3 fact, the source code for the AMP Navigator demonstration program would not have enabled a  
 4 person of ordinary skill in the art as of October 14, 1994, to practice the inventions claimed in  
 5 claim 1 and claim 9 of the reexamined '821 Patent.

6 35. Even if the AMP Navigator demonstration program is considered as prior art, a  
 7 person of ordinary skill in the art as of October 14, 1994, would understand that it fails to show  
 8 each and every element of claim 1 and claim 9 of the reexamined '821 patent, and the other  
 9 references cited in the Motion fail to supply the differences between the claims of the reexamined  
 10 '821 patent and the AMP Navigator demonstration program.

11 36. Step (h) of claim 1 of the reexamined '821 patent recites "accepting a second  
 12 selection criteria from said client computer via said computer network at said server wherein the  
 13 second selection criteria comprises a resubmission to the server of the alternative or alternatives  
 14 of the first selection criteria plus at least one alternative selected from the revised feature screen."

15 37. Step (h) of claim 9 of the reexamined '821 patent recites "receiving and accepting  
 16 a second selection criteria from said client computer via said computer network, in which said  
 17 second selection criteria comprises (1) a resubmission by said client computer of the alternative  
 18 or alternatives of the first selection criteria along with (2) at least one alternative selected from the  
 19 revised feature screen."

20 38. The specification states that in an Internet embodiment, "All of the program files  
 21 and data files described in the local embodiment reside on the server 125." '821 Patent, 18:13-14.  
 22 Per Kelora's construction of the preambles of claim 1 and claim 9 of the reexamined '821 patent,  
 23 both claims require an operating environment of a web server and a client browser. The AMP  
 24 Navigator demonstration program does not show such web server or such client browser.  
 25 Further, even under the Defendants' proposed construction of the preambles of reexamined  
 26 claims 1 and 9, the source code for the AMP Navigator demonstration program does not include  
 27 any reference to a client or a server and the AMP Navigator demonstration program was a single  
 28 computer demonstration that had no client or server. Further, one of ordinary skill in the art as of

1       October 14, 1994, would understand that step (h) of claim 1 and step (h) of claim 9 of the  
 2       reexamined ‘821 patent are not met in the AMP Navigator demonstration program because the  
 3       combination of “the alternative or alternatives of the first selection criteria” and “at least one  
 4       alternative selected from the revised feature screen” are never submitted for search in the  
 5       database of the AMP Navigator demonstration program.

6           39.      Thus, one of ordinary skill in the art as of October 14, 1994, would understand that  
 7       the AMP Navigator demonstration program does not perform either of step (h) in reexamined  
 8       claim 1 or step (h) in reexamined claim 9 because (1) no more than one alternative is submitted to  
 9       the database for searching at a time, and (2) it does not allow previously searched terms to be  
 10       submitted again for searching in the database, and therefore does not show “resubmission,” as  
 11       required by the reexamined claims.

12           4.1.3.2.    *Teachings of AMP Navigator in view of Suzuki in view of Arnett in view*  
 13                   *of the HTTP protocol to One of Ordinary Skill in the Art*

14           40.      Defendants rely on *Arnett*, *Suzuki*, *Berners-Lee* and various other references  
 15       regarding the HTTP protocol to supply the differences between the AMP Navigator  
 16       demonstration program and the reexamined claims. I note that, as indicated on the face of the  
 17       Reexamination Certificate for the ‘821 Patent, *Suzuki* (JP S64-1030) and Berners-Lee, *HyperText*  
 18       *Transfer Protocol* were cited during the reexamination and the reexamined claims were issued  
 19       over these references. However, the reexamination Examiner relied instead on the Granacki  
 20       reference and indicated in the Final Rejection dated June 18, 2009, that rejections based on the  
 21       other references would be “redundant and unnecessary.” Appendix re ‘821 Patent Reexamination  
 22       at KS689. Having reviewed the references cited during the reexamination and the references  
 23       relied upon in the Defendants’ Motion, it is my opinion that the references relied upon in the  
 24       Defendants’ Motion teach a person of ordinary skill in the art as of October 14, 1994, no more  
 25       than the references cited in the reexamination over which the reexamined claims were allowed.  
 26       As explained more fully below, no combination of the references cited in the Defendants’  
 27       Motion with the AMP Navigator demonstration program teaches a person of ordinary skill in the  
 28

1 art as of October 14, 1994, each and every element of claims 1-4 and 9 in the reexamined '821  
 2 Patent.

3       41. Defendants argue that *Suzuki* teaches that a database on a local computer could be  
 4 adapted to operate in a client-server arrangement. However, *Suzuki* does not teach anything about  
 5 a client-server architecture: it does not use the terms "client" or "server" and does not teach  
 6 anything about the communication between a client and a server. *Suzuki* is concerned with  
 7 identifying files that are associated with specified keywords. It works by filtering. First, a user  
 8 searches for a first keyword. The system finds all the matching files, identifies other keywords  
 9 associated with those files, and presents the user with a list of those keywords. If the user selects  
 10 a keyword from this list, the system performs a second search and presents the user with a second  
 11 updated list of keywords associated with those files that match both of the previously selected  
 12 keywords. The *Suzuki* reference focuses exclusively on the appearance of the user's screen,  
 13 discloses no client-server architecture other than the possibility of a remote database, and  
 14 discloses nothing of the underlying communication between a user and a remote database. *Suzuki*  
 15 also does not show resubmission or resubmission to a server. It does not address where the logic  
 16 for the search process is located: all of the logic may be on the host computer or all of the logic  
 17 may be on the terminal computer, in neither case is a client-server architecture disclosed, in which  
 18 the logic is partitioned between a computer designated as a client and a computer designated as a  
 19 server, and a communication method described for them to work together. As the mechanism by  
 20 which additional search terms are delivered to the search engine is not specified, nothing in the  
 21 *Suzuki* reference discloses what, if anything, is done with prior queries. For example, prior search  
 22 terms could have been stored in *Suzuki*'s database device instead of being resubmitted, and  
 23 *Suzuki*'s database could also have maintained the results of a first search and augmented them  
 24 upon receipt of additional keywords, without the original keywords being resubmitted.. *Suzuki* is  
 25 silent on this matter.. "[W]ithout reinputting" on page 9 of *Suzuki* is not proof that the original  
 26 search string is resubmitted; it only address the convenience for the user to not re-type a query  
 27 term.  
 28

1           42. As Defendants point out, *Suzuki* further explains: “In the information above, the  
 2 symbol ‘ $\cap$ ’ is one symbol used for a logical operation and is a mark which means ‘AND’ (the  
 3 logical multiplication operation).” Motion at 33 (quoting *Suzuki*, Leventhal Decl. Ex. 2. at 3).  
 4 From this, Defendants conclude that “the search expression “COMPUTER  $\cap$  ARTIFICIAL  
 5 INTELLIGENCE” is a resubmission of the original term “COMPUTER” along with the user’s  
 6 subsequent narrowing term “ARTIFICIAL INTELLIGENCE.”” Motion at 23. This is not  
 7 correct. The quoted excerpt does *not* describe resubmission. It does not even describe  
 8 concatenation. It states that “search processing is performed using a logical expression ... in  
 9 which search keywords ... are added to the previously inputted search keyword....” It is not  
 10 stated that this “logical expression” is a search criteria which is accepted by a server. *Suzuki*  
 11 teaches only that at some point in the data flow of *Suzuki* (it is silent as to when), the results of  
 12 searching in the database on separate keywords are intersected, as is done in the AMP Navigator  
 13 demonstration program. This portion of *Suzuki* says nothing about where, in a second query, the  
 14 various keywords are sourced from or even if there is an *actual* second query that contains both  
 15 previously selected keywords and newly selected keywords. It is silent as to any resubmission.

16           43. Because *Suzuki* teaches nothing that is not already implemented in the AMP  
 17 Navigator demonstration program other than, possibly, a remote database, there is no reason that  
 18 a person of ordinary skill in the art as of October 14, 1994, would have had a reason to combine  
 19 *Suzuki* and the AMP Navigator demonstration program. Moreover, no one of skill in the art as of  
 20 October 14, 1994, would have reasonably expected to succeed in combining any teachings of  
 21 *Suzuki* with the AMP Navigator demonstration program to result in the claimed invention. One  
 22 would have taken from *Suzuki* that a remote database could be coupled with the search paradigm  
 23 of *Suzuki*, which is similar to but less rich than the search paradigm of the AMP Navigator  
 24 demonstration program (essentially, *Suzuki* has only one type of item (files) and one category of  
 25 alternatives (keywords), whereas the AMP Navigator demonstration program deals with any type  
 26 of item and for each type of item it can have multiple categories of alternatives (e.g., size, color,  
 27 style, and brand). Therefore, combining *Suzuki* with the AMP Navigator demonstration program  
 28 would have been expected by a person of ordinary skill in the art as of October 14, 1994, to have

1 resulted, and would have resulted, in a system with the logical model of the AMP Navigator  
 2 demonstration program, as described above, coupled with a remote database.

3       44. Thus, the AMP Navigator demonstration program and *Suzuki*, even when  
 4 combined, fail to teach a person of ordinary skill in the art as of October 14, 1994, the  
 5 “accepting” of step (h) of reexamined claim 1 and of step (h) of reexamined claim 9 as performed  
 6 in the operating environment of a web server and client browser. As previously discussed, the  
 7 AMP Navigator demonstration program includes code to prevent acceptance of a resubmission  
 8 and thus teaches away from the claimed inventions.

9       45. Defendants add references relating to a stateless HTTP server, such as those by  
 10 *Berners-Lee*, to show a web server and client/browser architecture, which are absent in a  
 11 combination of the AMP Navigator demonstration program and *Suzuki*. The *Berners-Lee*  
 12 references discuss the World Wide Web generally and statelessness in the context of the HTTP  
 13 protocol. However, the *Berners-Lee* references do not teach a server “accepting” a  
 14 “resubmission,” as required in step (h) of claim 1 and step (h) claim 9 of the reexamined ‘821  
 15 patent, to a person of ordinary skill in the art as of October 14, 1994.

16       46. Defendants rely on Jason Ng’s references to teach web access to a database, and  
 17 the PC Magazine reference to teach the advantages of a client-server arrangement. However, Ng  
 18 and *PC Magazine* are cumulative of references already cited, and neither Ng nor *PC Magazine*  
 19 teach a server “accepting” a “resubmission” as required in step (h) of claim 1 and step (h) claim 9  
 20 of the reexamined ‘821 patent to a person of ordinary skill in the art as of October 14, 1994.

21       47. Defendants cite to MORE (Leventhal Ex. 13) for demonstrating “both that those of  
 22 ordinary skill in the art were motivated to adapt existing database systems to work on the World  
 23 Wide Web and that such adaptation was well within the skill level at the time.” Motion, p. 27.  
 24 Motivation to adapt applications, in general, to the web, is not contested. However, motivation to  
 25 adapt the AMP Navigator demonstration program, which is Defendants’ primary reference and  
 26 which is significantly different from the claimed methods, is not taught by MORE. Moreover,  
 27 that the MORE developers, whose skill-level is not indicated but who appear to be researchers  
 28 affiliated with a university and sponsored by NASA, were able to redesign a specific application

1 says nothing about whether one of ordinary skill in the art would have been able to and motivated  
 2 to redesign the AMP Navigator demonstration program. It is my opinion one of ordinary skill  
 3 would not have been so motivated or so able. For example, nothing in MORE details at the  
 4 source code level the starting point for their redesign and whether or not it resembled the AMP  
 5 Navigator demonstration program, nothing in MORE details the resources available to them, and  
 6 nothing in MORE states that the end results corresponded to the reexamined claims of the '821  
 7 Patent (*e.g.*, MORE does not teach accepting a resubmission). Indeed, MORE describes the effort  
 8 as a "complete redesign" (Leventhal Ex. 13, p. 283), notes that the end-result does not use  
 9 standard HTML (it uses what they refer to as "HTML+", Leventhal Ex. 13, p. 284), and presumes  
 10 that the web server implements certain extensions (Leventhal Ex. 13, p. 284). MORE describes a  
 11 starting point that is architecturally very different from that of the AMP Navigator demonstration  
 12 program (see Leventhal Ex. 13, p. 286) in that the starting point in MORE was already somewhat  
 13 factored. Although the feasibility of doing **something** on the web was quickly established by the  
 14 MORE team (Leventhal Ex. 13, p. 286), this only led to the conclusion that extensive architecture  
 15 and design changes were necessary and solutions for new problems had to be identified  
 16 (Leventhal Ex. 13, p. 287). Again, MORE might remind one of ordinary skill in the art as of  
 17 October 14, 1994, that rewriting the AMP Navigator demonstration program to be a web  
 18 application was possible, but it would not teach them how to do it in any particular way and it  
 19 would not produce the result in the reexamined claims of the '821 Patent with any greater  
 20 likelihood than many other possible redesigns.

21       48. Further, the Defendants have not provided any explanation as to why a person of  
 22 ordinary skill in the art as of October 14, 1994, would have had a reason to modify the AMP  
 23 Navigator demonstration program or Suzuki to use a stateless HTTP server as described in the  
 24 Berners-Lee references in a way that would result in the claimed inventions of claims 1 and 9 of  
 25 the reexamined '821 patent. For the reasons discussed above, including the fact that the AMP  
 26 Navigator demonstration program was a local embodiment that included code that prevented  
 27 acceptance of a resubmission by a server, only with hindsight would such a combination have  
 28 been attempted by a person of ordinary skill in the art. Moreover, it remains that the combination

1 would not have resulted in the claims of the reexamined '821 patent for at least the following  
 2 reasons.

3       49. Assuming that a motivation existed to modify the AMP Navigator demonstration  
 4 program, the simplest way to convert the AMP Navigator demonstration program to client-server  
 5 in 1994 would have been to replace the procedure call to obtain records from the local database at  
 6 page 9, lines 42-43 of Exhibit A to the Kimbrough declaration with a 'remote' procedure call that  
 7 allows the database storage and the program that searches it to reside on another computer  
 8 connected via a network to the computer running the demonstration program. Such an  
 9 implementation, while simple, would not make any use of web architecture, and would not  
 10 resubmit any alternative to the server.

11       50. Assuming that one of ordinary skill in the art as of October 14, 1994, might be  
 12 motivated to convert the AMP Navigator demonstration program into a system based on the  
 13 HTTP protocol and HTML, so that the demo used web clients and servers that were standardized,  
 14 there was no agreed upon method for performing such a conversion. One reason for this is that,  
 15 when designing a program that resides entirely on one computer, there are no limitations on the  
 16 manner in which user choices may be rendered on the screen, nor the manner in which the user's  
 17 selection of those choices may be communicated to a program that analyzes those choices and  
 18 responds to the user. However, in a web environment, all communication between the client  
 19 browser and the server logic must take place in accordance with the HTTP and HTML  
 20 specifications, and those specifications in 1994 were very limited compared to the full power of a  
 21 general purpose computer language like C. How to redesign the intricate logic of the AMP  
 22 Navigator demonstration program to operate in this more constrained environment would not  
 23 have been obvious to one of ordinary skill in the art in October 1994. The potential complexity of  
 24 this task is alluded to in MORE (see above), which describes the effort of people of above-  
 25 ordinary skill who had what appears to have been a more amenable starting point for their  
 26 redesign.

27       51. As a result of the above noted limitations, redesigning a standalone program to  
 28 fully take account of the benefits of a client-server or internet architecture required significant

1       reconceptualization, not mere reconfiguration. Basically the problem must be re-solved and re-  
 2       implemented in a new paradigm. There is nothing inherent in the new paradigm, HTTP/HTML,  
 3       nor in any of the art cited by Defendants, that would lead one of ordinary skill in the art as of  
 4       October 14, 1994, to arrive at the solution claimed in the reexamined claims of the '821  
 5       disclosure, starting from the AMP demonstration program.

6       52.      Even if Arnett is considered as prior art, adding *Arnett* in combination does not  
 7       remedy the shortcomings of the combination of references as discussed above. In *Arnett*, the  
 8       author writes, "I see the need for improvement of the browsers' ability to keep track of queries  
 9       and such, based on interaction, rather than a need to change the servers' capabilities in that area."  
 10      Arnett's sentiment is echoed in his recent deposition:

11                   Katz: So the server just wasn't part of your solution?

12                   Arnett: No. I was using someone else's server.

13      Arnett Deposition, 81:23-25.

14       53.      Following this teaching from Arnett to not modify the server, one of ordinary skill  
 15       in the art as of October 14, 1994, would simply create a browser that had all of the functionality  
 16       of the AMP Navigator demonstration program in combination with *Suzuki* and thus Arnett is  
 17       teaching no "resubmission" to a server.

18       54.      Even if *Arnett* is considered as prior art, and is combined with AMP Navigator  
 19       demonstration program, *Suzuki*, and a stateless HTTP server, the combination fails to teach a  
 20       person of ordinary skill in the art every element of claim 1 and 9 because the "accepting" of step  
 21       (h) of reexamined claim 1 and step (h) of reexamined claim 9 of the reexamined patent are not  
 22       taught by the combination. This is confirmed as previously discussed in Paragraph 24.

23       55.      If the Court construes step (g) of both reexamined claims 1 and 9 ("revising said  
 24       feature screen" and "revising said data for said feature screen," respectively) to mean that the  
 25       server sends the first selection criteria to the client, this step is not found in any of the references  
 26       cited by the Defendants.

27       56.      Based on the above analysis, I conclude that no combination of AMP Navigator  
 28       demonstration program, *Suzuki*, the HTTP protocol, and *Arnett* teach a person of ordinary skill in

1 the art as of October 14, 1994, all the elements of the '821 Patent because no reference teaches  
 2 either step (g) and step (h) for either claim 1 or claim 9 of the reexamined '821 patent.

3           **4.1.3.3.    *Teachings of HIBROWSE references – Pollitt, Ellis, and Pollitt 1994 to***  
 4           ***One of Ordinary Skill in the Art***

5       57.     The Defendants' characterization of the HIBROWSE program as described in the  
 6 publications of Pollitt, Ellis, and Pollitt 1994 as "hypertext-based" is misleading because to the  
 7 extent that "hypertext" was used in a HyperCard program, such hypertext bears only a tenuous  
 8 relationship to the HTML specification or the HTTP protocol. "Hypertext" as used in the context  
 9 of the HyperCard development environment relates to the general meaning of linking one  
 10 HyperCard "card" to another "card," where all such "cards" reside on a single local machine.

11      58.     The HIBROWSE documentation does not establish anything about what logic is  
 12 present in the client and what is present in the server or the manner in which they communicate.  
 13 Thus, it does not teach a person of ordinary skill in the art as of October 14, 1994, what the server  
 14 accepts for a second selection criteria, and therefore does not establish that it teaches step (h) of  
 15 claim 1 or step (h) of claim 9 of the reexamined '821 patent.

16      59.     The HIBROWSE program does not employ any web server, and does not  
 17 communicate via the HTTP protocol. Accordingly, I conclude that the HIBROWSE program  
 18 provides no evidence of any motivation to a person of ordinary skill in the art as of October 14,  
 19 1994, to modify the AMP Navigator demonstration program to be deployed in a web  
 20 environment.

21           **4.1.4.    Level of Ordinary Skill**

22      60.     A person of ordinary skill as of October 14, 1994, would have had 2-3 years of  
 23 experience or education with computer programming and familiarity with standards that had been  
 24 established at the time.

25      61.     Such a person may have had general awareness of but little experience with early  
 26 draft proposals of the HTTP protocol and/or the HTML specification, which were not accepted as  
 27 standard until after October 14, 1994, and with the NCSA Mosaic browser, of which version 1.0  
 28 for Windows was released around December 1993.

1           62. Such a person would have had rudimentary knowledge of static web pages but no  
 2 substantial experience with programming dynamic web content.

3           63. Such a person would not have had any knowledge of HTML 2.0, published as  
 4 IETF RFC 1866 in November 1995, nor of any other standards or techniques relating to the  
 5 HTTP protocol or the HTML specification that were not accepted as standard until after October  
 6 14, 1994.

7           64. The authors of the references on which Defendants rely, including Messrs.  
 8 Berners-Lee, Arnett and Ng, were not persons of ordinary skill, as those individuals were experts  
 9 with skill much higher than those of ordinary skill.

10           **4.1.5. Conclusions Regarding Obviousness**

11           65. For all of the reasons discussed above, it is my opinion that the prior art cited in  
 12 Defendants Motion does not render obvious reexamined claim 1 or reexamined claim 9 of the  
 13 ‘821 patent to a person of ordinary skill in the art as of October 14, 1994, whether the references  
 14 cited in the Motion are considered alone or in the combinations described in the Motion.

15           **5. DIRECT INFRINGEMENT**

16           66. I have reviewed Kelora’s infringement contentions and have concluded that the  
 17 exemplary evidence cited therein shows that each Defendant’s servers perform each and every  
 18 element of the methods of the reexamined claims charted in the infringement contentions. With  
 19 respect to the “displaying” and “revising” steps of reexamined claims 1 and 9, the specification  
 20 clearly describes these functions being performed with the server. *See, e.g.*, ‘821 patent, FIG. 24  
 21 and 5:1-2, 17:41-18:10, 18:48-63. In the Internet embodiments of the reexamined claims, the  
 22 specification states that “All of the program files and data files described in the local embodiment  
 23 reside on the server 125.” ‘821 patent, 18:13-14. A web server displays pages by sending  
 24 formatted pages with instructions to a web browser, which renders them. Thus, for example, step  
 25 (c) of reexamined claim 1 and step (c) of reexamined claim 9 of the ‘821 patent are met when  
 26 each Defendant’s web server sends a page to a web browser, which then renders the page. This is  
 27 true under both Kelora’s and Defendants’ proposed constructions of the term “displaying”.

28

1       67. Defendants argue in their Motion that the reexamined claims should be construed  
 2 to require the “displaying” (claims 1-4, 9), “revising” (claims 1-4), and “resubmission” (claims 1-  
 3 4, 9) elements to be performed by a user's computer. Motion, pp. 45-51. Kelora disputes the  
 4 Defendants' constructions and proposes that the claims should be construed to require these  
 5 functions to be “performed with a server” as specified in the preambles of reexamined claims 1  
 6 and 9. *See* Patent L.R. 4-2 Joint Statement. Even if the Court were to adopt the Defendants'  
 7 proposed constructions for these claim elements, based on my experience it is my opinion that the  
 8 Defendants, through their employees and/or agents, must directly perform these claim elements in  
 9 the course of designing, developing, configuring, deploying, testing, marketing, supporting and  
 10 maintaining their respective web sites accused of infringement. Direct use of website  
 11 functionality with a web browser on a client computer in the course of testing is essential,  
 12 especially before a website or any feature thereof is initially deployed. Such direct uses by the  
 13 Defendants are not merely incidental, but are fundamental to any initial deployment and ongoing  
 14 operation of the Defendants' websites. Without directly using the functionality accused of  
 15 infringement with a web browser on a client computer during and after design, development and  
 16 deployment, the Defendants would have no assurance that their websites worked as intended and  
 17 would not be able to support and maintain them in a commercially viable manner.

18       68. This is confirmed, for example, by expert testimony and documents produced to  
 19 date by the Defendants identified in the Motion as the “Endeca Users” (Nebraska Furniture Mart,  
 20 Cabela's and Newegg). *See, e.g.*, Larson Depo., 57:7-2 and Depo. Ex. 30, NFM1242-1287 at  
 21 1285. With respect to the Endeca Users, it is argued in the Motion that they “do not even provide  
 22 the core search functionality of the claims” and that, instead, “that functionality is provided by a  
 23 third party, Endeca.” I have reviewed the Declaration of Ray Larson, an expert proffered in  
 24 support of the Endeca Users' divided infringement arguments, as well as the documents cited  
 25 therein and the transcript of the deposition of Mr. Larson and exhibits thereto. It is my opinion  
 26 that the evidence provided by the Endeca Users contradicts the Endeca Users' assertion that they  
 27 “do not direct or control how Endeca's software performs the search function.” Motion, p. 51;  
 28 *see* Larson Decl., ¶¶ 5-16; Larson Depo., 26:10-31:13, 35:9-36:15 and Depo. Exs. 26

1 (NEGG5310-5312) 27 (CAB2045-87) and 28 (CAB108); 38:13-46:22 and Ex. 30 (NFM1242-  
 2 87). On the contrary, the evidence shows that the Endeca Users direct and/or control how their  
 3 implementations of the software running on their servers, as well as the data used in search  
 4 functionality, is designed, developed, built, configured, tested, supported and maintained. Larson  
 5 Depo., 39:18-76:3, and Ex. 30 (NFM1242-87 at NFM1251-53, NFM1258-60, and NFM 1282-  
 6 1285. Further, the evidence noted above, as well as the exemplary evidence cited in Kelora's  
 7 infringement contentions, shows that the Endeca Users' servers perform each and every element  
 8 of the methods of the reexamined claims charted in Kelora's infringement contentions regarding  
 9 the Endeca Users.

10 I declare under penalty of perjury that the foregoing is true and correct.

11 Executed this 11th day of October 2011, at Broomfield, Colorado.



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14 by: \_\_\_\_\_  
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18 Thomas A. Gafford  
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